



UBS

Shipping & Logistics (p) Ltd

An Integrated Logistics partner

Vision

To be a Preferred Logistics Service Provider

by building efficiency, effectiveness and reliability in operations
by inculcating quality management culture & positive attitude

for our Customers.

Mission

To Add value to clients business operations,

by adopting Best Practices,
by Integrating various Service Streams,
by providing Customized & Cost effective solutions

in End to End Supply Chain Process.



Quality Policy



We all at UBS Shipping and Logistics (p) Ltd, together are

**Committed to Surpass Customers Expectations, Consistently,
in all their Logistics requirements.**

**Committed to Improvise Capabilities, Processes and Resources
based on customer's feedback.**

Company Profile



Registered Office	: 11-4-658/2, Ground Floor, Mustafa Tower, Opp. HP Petrol Pump, Lakdi ka pool, Hyderabad - 500004
Corporate Office	: Anurag-UBS House , Plot No.2, 1 st Cross, Dasappa Layout, Ramamurthy Nagar, Bangalore - 560016
Parent Organization	: UBS Overseas,
Other Registrations	: All India Transporters Association All India Banker's Association
Bankers	: SBI Bank
Underwriter	: The New India Assurance Ltd & National Insurance
GTA Registration No	: Regn. No.
Certifications	: Applied for ISO:9001-2000 TAPA Certification, Preliminary work is on. Will be obtained for Owned facilities under construction.
Presence in Business	: 13 years
Numbers of RO/BO's	: RO – 3. BO – 12 + 40 Agent locations.

Infrastructure & Resources



Numbers of Vehicles	: Own	10
	Associates	150
	Others Attached	70
Warehousing Space	: 70,000.00 Sq ft	
People / Employees	: 15 Nos.	
Capability	: Ability to operationalize locations, Branch or Warehouse, at short Notice. Can provide customized transport solutions.	

Plan 2017-2018 viz a viz 2006-2007

Numbers of Vehicles	: Increase Own Vehicle strength by 50%
Warehousing Space	: To create 1 lacs sq ft of warehouse space by end of 2020 (4 Regional Distribution Centers)
Others	: Ensure GPS application for 100% UBSSL vehicles by end 2020

Our Key Customers



Information Technology

Hewlett Packard ; HCL ; Dell

Agro-chemicals

DuPont ; Monsanto ; Syngenta ; Biostadt, Dow AgroScience

Consumer Durables

Whirlpool ; Onida ; LG Electronics; Carrier Aircon

F M C G

Johnson & Johnson ; Godrej SaraLee; Crompton Greaves ; Bata

Engineering

Larsen & Toubro Ltd; HCC Ltd; Enercon ; Praj

Pharmaceuticals

Glaxo Smith Kline ; Lupin ; Concept ; Wonder

Liquor

Radico Khaitan Ltd, Macdowels India Ltd

Auto Ancillary OEM and Aftermarket

Ceat, Mico, Gabrial



Key Differentiators

- Delivery performance for existing customers Achieved TAT 96% consistently.
- Safety norms followed as per international standards.
- Account Management team (Control tower at HO) to monitor all India position.
- Single Window Solution to most customers, with escalation mechanism.
- All branches are connected with on line ERP package to make DSR available
-
- All transit warehouse are connected and day end position is posted on Web.
- UBSSL (Own)vehicle are fitted with GPS to enable customers to track their cargo.

Product Profile



Transportation – Warehousing - Value Add services

Our Service offerings

- **Inbound to Manufacturing**
- **Outbound to Market**
- **Aftermarket Solutions - Spares**
- **Mall Management, SCM for Retail Business.**
- **Warehouse operations management**
- **Supplier Park / Vendor Managed Inventory**
- **Reverse Logistics**
- **CHA**
- **Excise / Customs Bonded Warehouses.**

Products And Services,

Capability of providing and executing solutions for complex situations.

End to End Solutions and Services

Transport Solutions

Warehousing Solutions

IT Solutions, MIS, Track & Trace, Transaction Management

IT Solutions

Mall Management

End to end Supply Chain

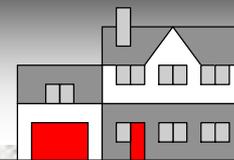
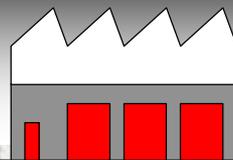
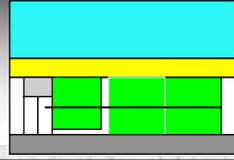
Warehousing & Distribution

Transport Solutions

Home Delivery

Inbound Outbound

Value Added Services



Manufacture & raw materials

Mall Management

Primary movement

Distribution centres

Secondary movement

B2B & B2C distribution

After-sales services



Transport Operations and Solutions

- Primary Movement . from Ports, Factories or Distribution Centers.
- Secondary Movement, from Warehouses to Customers.
- Project Movement, from Sea Port and Air Port to Project sites.
- Reverse Logistics.
- Spares distribution.
- Sprinter Service
- ODC cargo handling

▪ Types of vehicles owned

Pick up vans, LCV, MCV, HCV, 20' / 40' Flat Bed, 32' Long body, Taurus, Low bed

Warehousing and Distribution

- Warehouse Space, Infrastructure, Connectivity, Equipment, Racks & MHEs.
- Inventory Management and Invoicing at warehouse.
- Stock Transfer and Supply to Channel Partners
- Intra City and Inter City Deliveries to end customers
- WMS as effective tool to execute and control operations
- Reports and MIS for customer to monitor operations remotely and take decisions.
- Managing various vendors on behalf of customer on 4 PL basis.
- Setting up and managing Country Distribution centers / state warehouses.
- Manufacturing Logistics and Stores Management.
- Handling short term and long term Projects
- Spare Parts Logistics.

Custom clearance

- Professional Entry Processing
- Total compliance Management
- Classification & valuation assistance
- Drawback filing
- Import & compliance consulting
- Bonded Facilities
- Full product database including classification, value adjustments & OGL declarations

Other Value Added Services.

- Pick-Pack and Kitting
- Site Stock Management.
- Running Replenishment cycles.
- Purchase Order Management and Scheduling.
- Octroi Management.
- Records Storage & Management. (development stage)
- Track and Trace, for Stocks & Shipments.
- Merge in Transit, for different origin but single customer.
- Facilitate E1 & E2 transaction.
- Cold Chain (development stage).
- Model Warehouse Design, Build & Operate.



Warehousing Case Study

DuP – End to End Logistics Operations

- Managing CDO (Country Depot Operations) at Baroda.
- Moving Stocks from Factories and Contract Manufacturing locations to Wh.
- Maintaining Stocks at warehouse. Transaction in SAP for Receipts & Dispatches.
- Invoicing from CDO on CFA i.e. Stock Transfer and Sales to Gujarat customers.
- Feeding various CFAs from warehouse by moving material in UBS vehicles
- Complying with various audit requirements of Dup, including safety and security.
- **Strategic benefits**
 - Reduction in inventory levels by 15 days
 - Compliance to safety norms
 - Reduction in transit time and damages



Warehousing & Value Add Outbound Case study

Hew Pack India Pvt. Ltd.

Ex-warehouses (Mother and Regional warehouse) dispatch coordination and transportation through all channels – B2B & B2C

- All India Distribution
- Manage state warehouses / agent location.
- Managing transaction of dispatches in SAP.
- Based on delivery Orders handed over to transport side, lane wise sorting, labeling and dispatches.
- All movements from CDO to Warehouses & W H to Channel Partner in different cities.
- Tracking shipment TAT and updating on web, delivery status on daily basis.
- Complying with Safety and Security standard of HP.

Strategic benefits

Reduction in transit time and damages

Increased ability to execute customer direct order

Warehousing & Value Add Outbound

Sand India Pvt. Limited

- Manage Mother Warehouse for samples, promotional & POS material
- Supplier coordination based on orders and re-order levels.
- Pick & Pack based on orders, insertion of promo items
- Dispatch coordination
- Stock accounting and report generation.
- Transaction management and reporting through WMS

Warehousing Clients

- **DOW Chemicals** – Agro chemicals - Warehousing at Calcutta and secondary distribution in West Bengal.
- **Biostadt India Limited** – Agro Chemicals- Warehousing and Distribution
- **Aqua Feed** – Food Warehousing and Distribution
- **Biostadt Pharma Products** - Warehousing and Distribution

Few Glimpse of our Warehouses



During surprise Audit, visiting Auditors From Wiling, Del. were pleased to see robust Processes and adherence to Safety norms of International standard at small Place like Baroda. UBSSL was adjudged as best CFA with 100% compliance.



Certificate from M/s Dup De Nemours and Company, Wiling, Del.

Accreditation & Recognition of exemplary Services



Warehouse Management through our In House WMS Software

- Receipts
- Put Away / Storage
- Despatches
- Customized Reports

Receipts

- Safe Unloading.
- Proper physical verifications.
- Visual Checks – Damages, Breakages, Spillages etc.
- Preparation of Receipt Documents.
- Shortage / Excess / Damage Reports
Generation and Intimation to all concerned.



Storage

- Proper and Safe Storage.
- Marking, Labeling etc.
- Location wise controls.
- Batch wise segregation.
- Separate demarked area of damaged, leaky, expired stocks.
- QC Checks.
- Optimum utilisation of space.

Despatches

- Invoicing.
- Intercity & Intra city deliveries.
- Strapping, Repacking, Labeling etc if required.
- Excise documentations.
- Proper handling / care of goods.
- FIFO Control
- Documents generation and Records.

Reports

- Customized Reports.
- Inventory Management Reports.
- Stock Ageing Analysis – Non Moving, Nearing Expiry, Expired stocks etc.
- Excise / Sales Tax Returns filing.



WMS Software Advantages

- Product wise / Location wise reports.
- Data Import / Export.
- Sales Returns, Samples, Leaky, Damage stocks.
- Undespatched stocks.
- Excise / Sales Tax compatible.
- Transporter's evaluation.
- Load Calculator.

Merits

- Training to employees.
- Proper & Prompt Communication.
- POD Record.
- Better transportation back up.
- Control of Octroi forms / Refunds, Road Permits etc.



Numbers of FTL shipment handled for Agrochemical across India
For All India distribution



Numbers of FTL shipment handled for HP India across India
For All India distribution

Numbers of Shipment handled for Ceat Tyres
For All India distribution





**THANK
YOU**

for your time.